

inCadense powers launch of Pacific Income's offshore high yield SMA strategies

inCadense powers Pacific Income's new offshore high yield SMA strategies via iH2 platform partnership

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inCadense has been selected by **Pacific Income Advisers (PIA)** to power the launch of the firm's new offshore high yield separately managed account (**SMA**) strategies, as part of its broader push to reach non-U.S. investors seeking customized fixed income solutions.

The new **SMA** offering will be delivered through inCadense's international turnkey asset management platform (**iTAMP**) and in collaboration with its **SEC-registered affiliate, iH2 Advisors**

& Company (iH2), which provides investment overlay services.

“To meet the fast-growing demand for highly personalized investment solutions for offshore investors, asset managers are looking to deliver customized managed account solutions at scale,” said **Stephen M. Hagan**, CIO and Managing Partner of **iH2** and Co-Founder of **inCadense**. “At **inCadense**, we’re focused on partnering with leading asset managers in ways that power their growth and move the industry forward. We look forward to growing our relationship with **PIA** and leveraging our **iTAMP** technology and **iH2** investment services to support the launch of these exciting **SMA** products.”

The partnership aims to address increasing demand among offshore investors, particularly in Latin America, for high yield strategies that offer transparency and control often limited to institutional accounts. Using **iH2**’s services and **inCadense**’s operational infrastructure, **PIA** will be able to allocate directly to Reg. S securities and build highly tailored portfolios at scale.

“We are delighted to partner with **iH2** to help **PIA** deliver our offshore investment strategies in scalable **SMA** solutions to the international marketplace,” said **Tim Tarpening**, Managing Director at **PIA**. “As an industry leader in High Yield and Core fixed income SMA strategies, we believe making **PIA** High Yield strategies available to offshore investors via **SMAs** will provide us with the essential investment management vehicle needed to serve offshore investors from Latin America and other international markets.”

Based in El Segundo, California, **PIA** manages over \$2 billion in taxable investment-grade and high yield portfolios for both institutional and private clients globally, according to data as of June 30, 2025.

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